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Webinar to Begin Shortly

Quarterly Update - Q4 2021

Event Disclaimer

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Quarterly Update Q4 - 2021

January 12, 2022



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Housekeeping

CPE Credit

- Polling questions to complete
- Certificates will be emailed

Replay Link

- Sent out subsequent to presentation
- PowerPoint will also be available

Q&A

- Submit any questions
- Questions will be addressed at end or via email

Feedback Welcomed

- Please submit feedback
- Goal of always getting better



Upcoming Events

- Lunch and Learn: European American Chamber of Commerce
 - "Lets Talk Taxes: A Legislative Update" and "The Power of Your Data: Insights and Analytics"
 - (January 13, 2022: 11:45 1:30pm *IN-PERSON EVENT* Elliott Davis Greenville Office)
- Financial Services Q1 Update (April 7, 2022: 2:00 3:00pm)
- Keep checking more to come!





Agenda

- Leases: The Effect and Implementation of ASC 842
- Cybersecurity Trends and Current Priorities

Presenters



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ASC 842: Big Picture

- Core idea Lessees recognize assets and liabilities created from control over the use of a leased asset
- Effective for private companies for annual periods beginning after December 15, 2021
- Significant impact to balance sheet presentation
 - Right-of-use (ROU) asset
 - Accompanying lease liability
- Impacts income statement classification
 - Rent/lease vs. interest and amortization
 - EBITDA



Lease Classification - Lessees

ASC 842 (new)	ASC 840 (old)
Operating	Operating
Finance	Capital



Finance Lease Criteria

ASC 842 (finance lease)	ASC 840 (capital lease)
Title transfer	Title transfer
Purchase option is reasonably certain to be exercised	Bargain purchase option present
Lease term is for major part of economic life of leased asset	Lease term is at least 75% of the economic life of leased asset
Sum of lease payments is equal to or exceeds the fair value of the leased asset	Sum of lease payments are at least 90% of the fair value of the leased asset
Underlying asset is specialized and will have no alternative use at the end of the lease	



Operating vs. Finance

	Operating lease	Finance lease
Calculation of the asset at commencement	Asset is established at the preser	nt value of future lease payments
Income statement impact	Interest and amortization are combined as lease/rent expense	Interest and amortization are presented separately



Discount Rates

- Necessary to determine the appropriate discount rate for PV calculation
- Implicit rate in lease
 - Rate that causes the aggregate PV of the lease payments + amount the lessor expects to derive from the asset at end of lease term = FV of underlying asset and any deferred initial direct costs of the lessor
 - Takeaway: Uncommon that the implicit rate will be know as it requires the lessee to know certain facts from the lessor's perspective
- Incremental borrowing rate
 - Rate entity would incur if an outright purchase was financed through debt
- Private company election to apply the risk-free rate



Basic Example

- Lease Terms:
 - Term: 4 years
 - Annual payments:
 - 1: \$10,000
 - 2: \$11,000
 - 3: \$12,000
 - 4: \$13,000
 - Rate: Implicit unknown; incremental = 6%



Example – Finance vs. Operating

		ВОТН				FINAN		OPERATING LEASE (SL)																	
													R	eduction in											
			Interest		Interest		Interest		Amortization T			Interest Amortizati		Amortization 1		Total lease exp				Le	Lease exp		ROU asset		
	Lease Liab (Liab		b x rate)	e) (ROU/Term)		(Int + AM)		ROU asset		(SL	of PMTs)	(SL - Int)		ROU asset											
Beg	\$	39,596							\$	39,596					\$	39,596									
1	\$	31,972	\$	2,376	\$	9,899	\$	12,275	\$	29,697	\$	11,500	\$	9,124	\$	30,472									
2	\$	22,890	\$	1,918	\$	9,899	\$	11,817	\$	19,798	\$	11,500	\$	9,582	\$	20,890									
3	\$	12,263	\$	1,373	\$	9,899	\$	11,272	\$	9,899	\$	11,500	\$	10,127	\$	10,763									
4	\$	-	\$	736	\$	9,900	\$	10,636	\$	-	\$	11,500	\$	10,764	\$	-									
					\$	39,597	\$	46,000]		\$	46,000	\$	39,597											
									_				ı												



Basic Example – Journal Entries

	BOTH FINANCE LEASE											OPERATING LEASE (SL)					
									Re	eduction in ROU							
				Interest	Am	ortization	Tot	al lease exp			Le	ase exp		Asset			
	Lea	ase Liab		(Liab x rate)	bxrate) (ROU/Term) (Int		Int + AM)	RC	OU asset	(SL	of PMTs)		(SL - Int)		ROU asset		
Beg	\$	39,596							\$	39,596					\$	39,596	
1	\$	31,972	\$	2,376	\$	9,899	\$	12,275	\$	29,697	\$	11,500	\$	9,124	\$	30,472	
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4	\$	-	\$	736	\$	9,900	\$	10,636	\$		\$	11,500	\$	10,764	\$		
					\$	39,597	\$	46,000			\$	46,000	\$	39,597			

	F	INAN	ICE LEASE			OPERAT	ING LEASE (SL)	
Inception:			DR	CR			DR	CR
	ROU Asset	\$	39,596	_	ROU Asset	\$	39,596	
	Lease Liab			\$ 39,596	Lease Lial	o		\$ 39,596
EOY1:	Amortization	\$	9,899		Rent	\$	11,500	
	Interest expene	\$	2,376		Lease Liab	\$	7,624	
	Lease Liab	\$	7,624		Accum an	n - ROU		\$ 9,124
	Accum am - RO	U		\$ 9,899	Cash			\$ 10,000
	Cash			\$ 10,000				



Other Common Items - CAM

- Option 1: Include as lease component
 - Rolls up into the ROU asset

- Option 2: Separate from lease component
 - Must allocate a portion of the total consideration to the CAM
 - Impacts the initial calculation of ROU asset



Other Common Items – Renewals

- Generally, this will be considered a lease reassessment
- Remeasure the liability to reflect the revised payments
 - Use the discount rate at date of remeasurement
 - Adjust the ROU by the amount of the remeasurement of the liability
 - If the adjustment reduces the ROU asset to \$0, the remaining reduction of the lease liability hits in the P&L
- Reassess lease classification based on criteria from earlier slide
 - If classification changes, adjust the remaining cost recognition pattern and presentation in the P&L to the new classification



Disclosures

- General description of leases
- Existence and terms regarding potential extensions/terminations
- Sublease information
- Significant judgements made in applying ASC 842
 - Determination of discount rate
 - Allocation between lease and non-lease components



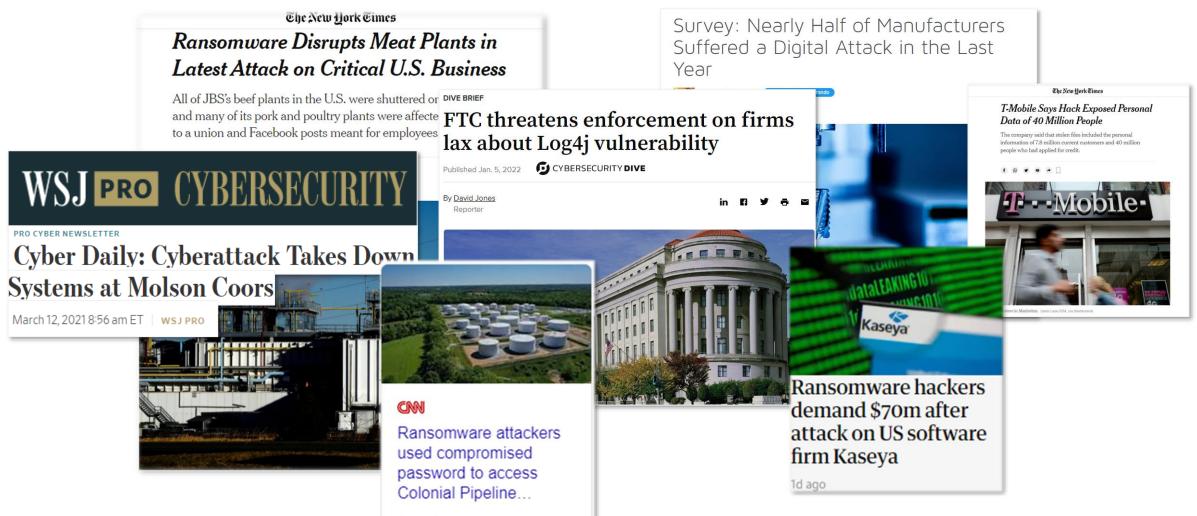
Disclosures - Continued

- Amounts segregated for finance and operating leases
 - Cash paid for amounts included in the measurement of lease liabilities
 - Weighted-average remaining lease term
 - Weighted average discount rate



Cybersecurity Trends & Current Priorities

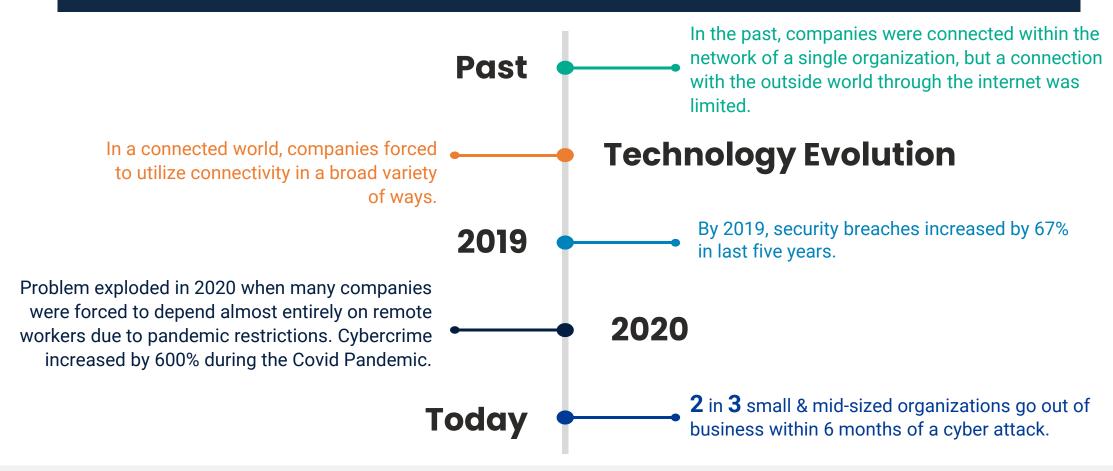
Current Trends



1 month ago



History of Cyberattacks



Ransomware Attack Occurs Every 11 Seconds | Average Downtime for Businesses After an Attack is 9.6 Days





Phishing: Long supply chain with interconnected companies | User of systems never intended to be connected externally | Fragmented systems across departments

Ransomware: Time is money, a.k.a., downtime is expensive!

Internal Breaches: Nearly 30% of attacks come from employees or other personnel with access to the company

Equipment Sabotage: Malware that accesses and interrupts Operational systems

IP Theft: Intellectual Property that is attacked, reproduced or transferred in seconds

Supply Chain Attacks: Hackers gain access to major companies through partners and suppliers | Example: Colonial Pipeline in May 2021

Nation-State Attacks: Nation-state threat actors are well-funded, highly trained, and have access to high-tech tools that could make them more difficult to detect

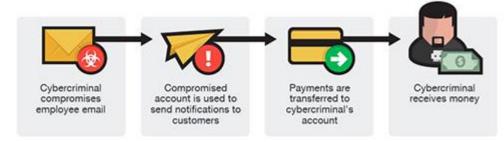


Understanding Threats

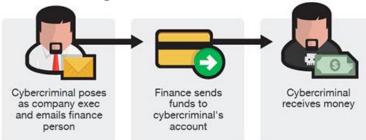
STATE SPONSORED ORGANIZED Cyberwar, state **CRIME** secrets, **HACKTIVIST** • Economic gain industrial espionage Significant tech resources & Statement Highly **CRIMINAL** capabilities sophisticated • Relentless, Established emotionally Nearly unlimited Vandalism **RECREATIONAL** committed syndicates Advanced Limited Adware, Vast networks persistent technical Fame and crimeware, IP threats capabilities Targeted notoriety theft attacks Limited technical resources Known exploits

It is Easier to Move Money

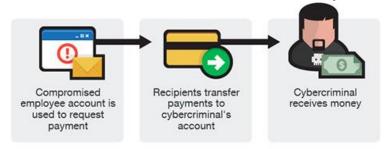
Bogus Invoice Scheme From Third Party



High Ranking Official Scheme



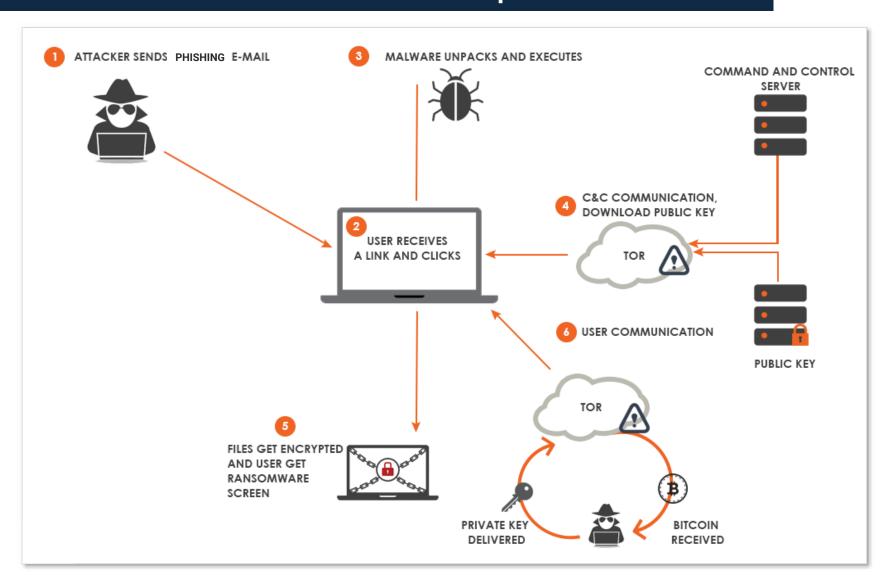
Internal Email Account Compromise





Ransomware Example

76% of attacks typically happen during the night or on weekends



Initial Steps to Protection

#1 Cybersecurity Assessment: A Scorecard to Measure Your Risk

- Designing a comprehensive cyber defense strategy begins with analyzing your current security posture
- It is critical you leverage a known cybersecurity framework to rate your cybersecurity program maturity
- Our proprietary scoring of the Center for Internet Security Critical Controls will give your organization an overview of its current cybersecurity posture

	CIS Control	Policy	Implementation	Reporting	Weighted Average	Grade
1	Inventory and Control of Enterprise Assets	60%	77%	70%	75%	С
2	Inventory and Control of Software Assets	56%	71%	72%	70%	C-
3	Data Protection	48%	59%	57%	58%	F
4	Secure Configuration of Enterprise Assets and Software	79%	81%	85%	81%	B-
_5	Account Management	70%	87%	87%	85%	В
6	Access Control Management	63%	86%	83%	83%	В
7	Continuous Vulnerability Management	46%	60%	58%	58%	F
8	Audit Log Management	53%	72%	72%	70%	C-
9	Email and Web Browser Protections	70%	87%	87%	85%	В
10	Malware Defenses	100%	100%	93%	99%	A+
11	Data Recovery	70%	93%	89%	90%	A-
12	Network Infrastructure Management	66%	80%	80%	79%	C+
13	Network Monitoring and Defense	57%	52%	52%	53%	F
14	Security Awareness and Skills Training	63%	79%	79%	77%	C+
15	Service Provider Management	53%	69%	69%	67%	D+
16	Application Software Security	67%	85%	84%	83%	В
17	Incident Response Management	42%	66%	28%	60%	D-
18	Penetration Testing	67%	80%	79%	79%	C+
	Overall Grade	63%	75%	73%	74%	С



Initial Steps to Protection

#2 Develop an Incident Response Plan (IRP)

- Cyber incidents can change from minor disruptions to major data breaches based on how you respond
- A good IRP provides guidelines of what to do in case of a cyber attack; it includes things like who to contact, what to do, where to meet, how to communicate, when to engage outside support, and more
- Approach should focus on preparing you and your organization with the processes, tools, and capabilities to identify and respond to a cyber attack







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About Elliott Davis

Elliott Davis LLC is a leading business solutions firm offering a full spectrum of services in the areas of tax, comprehensive assurance, and specialized consulting services to diverse businesses, organizations, and individuals. The firm, which has been providing innovative solutions since its founding in 1920, leverages a network of nearly 800 forward-thinking professionals in major domestic markets and alliance resources across the globe.

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