



Transaction Services

Whether you are buying, selling, reorganizing or investing in a business, you know that all transactions involve both risk and opportunity. Your goal is to avoid surprises, while having complete confidence in your decisions. By conducting the proper financial and tax due diligence before a merger or acquisition, you gain the critical insights and assurances you need before moving the deal forward.

Are you...

Buy-Side

- Wanting an objective assessment of the target's quality of earnings and assets?
- Worried about risks and unknown liabilities in the transaction?
- Trying to interpret what the financial data and metrics say about the direction of the business?
- Needing assistance on tax issues and strategies?

Sell-Side

- Preparing for buyer due diligence?
- Responding to issues identified in due diligence?
- Looking to maximize tax positions and cover all seller tax issues?
- Working on post-transaction purchase accounting and integration issues?

Solutions

We work with middle market businesses, private equity groups and mezzanine funds seeking to acquire, invest or sell. Our Transaction Services team is led by certified public accountants with Big Four backgrounds who have advised on numerous transactions, both domestic and international, across a wide-range of industries. Our experienced team deploys a 360° service approach aimed at identifying financial issues that may impact your deal, as well as opportunities on which to capitalize.

Due diligence

- Business risk assessment
- Contingent liabilities
- Commitments and tax exposures
- Earnings and assets evaluation
- Cash flow analysis
- Internal controls assessments
- IT system assessments
- Accounting personnel assessment

Financial and accounting management

- Financial turnarounds
- Forecasts and projections
- Financial reporting process improvement

Post-acquisition support

- Tax planning and compliance
- Financial statement audits
- Purchase accounting rules
- Business and strategic planning

Elliott Davis

One of the largest CPA firms in the Southeast, Elliott Davis has provided accounting, tax and consulting services to diverse companies in a wide-range of industries for more than 80 years. Affiliates include Elliott Davis Investment Advisors, a firm that provides retirement plan services for companies and investment advisory services for individuals. Elliott Davis is a member of The Leading Edge Alliance, an international professional association of independently owned accounting firms based in the U.S. and is strategically aligned with LEA Europe and LEA Asia Pacific, a worldwide network of more than 450 offices in 90 countries around the globe.